#### **EXECUTIVE SUMMARY**

I thrive on working across disciplines and cultures to identify mutually-beneficial solutions which I communicate succinctly. My career in international enrollment management and local real estate has honed my skills in articulating clear and concise content to complex, demanding stakeholders.

#### **RECENT WORK EXPERIENCE**

## **Owner / Chief International Education Officer of USjournal**, advocating for global student mobility

• Evolved from a print publication in the 1990s into a family of 16 multi-lingual domains to promote an exclusive selection of US colleges, universities and English language programs until 2018. The site recently transitioned to the US Journal for International Enrollment Management, now featuring the industry's most comprehensive calendar of in-person and online recruitment events. 1996 – present

## Founder and Chief Architect of FundsV, fusing global financial services and international admissions

Integrated emerging technologies to empower student applicants (and their financial sponsors) to
point their online bank data to the authorities – providing an alternative to easily-manipulated paper
bank statements. FundsV improved the efficiency and integrity of the process mandated by host
governments for student applicants to prove sufficient funds prior to non-immigrant visa approval. I
sold FundsV to a London-based company in 2016, where I consulted for three years. 2009 – 2019

## Co-Owner of 6365Market / TiogaCountyLand, low-tech assets to balance my family's portfolio

• Manage the financing, marketing and improvement of undeveloped, residential and commercial real estate in the Finger Lakes, including two storefronts and upper-level office space in the Gaffer District of Corning, New York. The partnership has evolved into short-term rentals on AirBnB and VRBO, as well as retail interests in high-end leather goods, jewelry, plants, herbs and spices. 2005 – present

# Editorial Board Member at NAFSA: Association of International Educators, with 10,000+ members

• Helped develop and review content for *International Educator*, an award-winning bi-monthly publication designed to advance global student mobility around the world. 2009 – 2019

## Assistant Editor of Port News, a sales and marketing magazine for the South Carolina State Ports Authority

• Collaborated with colleagues and clients around the world to distill technical data and business concepts into crisp, user-friendly content for both internal and external audiences. 1994 – 1996

## **RELEVANT ACHIEVEMENT**

• Peer-nominated Recipient, <u>NAFSA: Association of International Educators</u>' Annual Award for Outstanding Contributions to International Enrollment Management. 2018

## **EDUCATION**

- <u>Bucknell University</u> in Lewisburg, Pennsylvania; Bachelor of Science in Business Administration, 1991
- University of Melbourne in Australia; semester abroad, Ormond College via Butler University, 1989